



6:00 – 7:30 PM, Tuesday April 9, 2024

Esperanza School Meeting Room * 4956 W 3500 S, West Valley City, UT 84120

BOARD MEETING

Commence at 6:04 pm

MINUTES

Call to order: Becky Kemp opened the Esperanza Board meeting at 6:11 pm

MEMBERS PRESENT: Becky Kemp, Dawn Foutz, Marty Banks, and Esai Lara, and Juan Freire,

MEMBERS ABSENT: Cody Case, Alfredo Figueroa, Angela Urrea, Rosie Ojeda,

OTHERS PRESENT: Eulogio Alejandre (Principal), Ivonne Medina (Vice Principal), Homar Gosain (Vice Principal), and Brian Cates (Red Apple),

WELCOME & INTRODUCTIONS

FINANCIAL REPORT:

Brian Cates presented the financial report for the month of March 2024. Not a lot to report this month, things are looking good. We should have all the new legislative increases by Friday, we will put together the draft budget to share next month.

1. 67% through the Fiscal Year.
2. PTIF continues to perform well. Just over \$78K interest earned.
3. Financial Summary – Operating Margin is lower due to salary increases, and new retirement costs.



Esperanza Financial Summary
As of 3/31/24

Category	YTD Amount	Total Budget	Total Encumbr	% Target	% Forecast
Revenue (3 School Category records)					
1000 Local Revenue	\$129,040	\$102,000	\$176,513	63.7%	73.1%
3000 State Revenue	\$4,015,568	\$3,355,329	\$3,385,336	73.1%	34.6%
4000 Federal Revenue	\$354,954	\$1,232,969	\$1,397,104	20.2%	25.4%
TOT	\$4,499,571	\$6,480,298	\$6,958,973		
Expense (8 School Category records)					
100 Salaries	-\$3,579,743	-\$3,391,799	-\$3,584,971	68.2%	72.0%
200 Employee Benefits	-\$762,762	-\$901,000	-\$966,000	74.7%	79.0%
300 Professional and Technical Services	-\$340,917	-\$369,164	-\$444,618	11.6%	76.7%
400 Property Services	-\$142,856	-\$196,000	-\$201,000	44.0%	71.1%
500 Other Services	-\$65,614	-\$63,944	-\$84,744	31.0%	77.4%
600 Supplies and Materials	-\$592,674	-\$624,500	-\$726,574	-0.0%	81.6%
700 Property	-\$93,941	-\$90,000	-\$135,326	-0.0%	69.4%
800 Debt Service and Misc.	-\$407,598	-\$571,065	-\$575,719	71.1%	70.8%
TOT	-\$4,996,204	-\$6,227,472	-\$6,718,952		
TOT	-\$486,633	\$262,826	\$240,121		



Financial Metrics

Financial Metric	Current	Target	Forecast
Net Income		275,000	340,123
Operating Margin		7.2%	3.45
Debt Service Ratio	>1.10	1.30	1.44
Unrestricted Days Cash	>35 Days	134	129

ACTION ITEMS:

1. **Review & approve the March minutes.**

Deferred. Minutes not provided prior to board discussion.

2. **Review & approve new salary tables.**

Approved. Legislature approved \$4200 is now permanent, Becky and Juan would like to recommend an additional 5%. Making us competitive with the school district. Approved: Juan motioned to approve the 5% raise and the \$4200minutes with one correction to the font color, from red to black, Angela second the motion, with no board member opposition, board approved

DISCUSSION/INFORMATION ITEMS

1. **Background Checks** all new board members need to provide background checks. Ari will be sending instructions.

2. **7th grade committee expansion reports:**

a. Operations – Marty, Chair reminded the board about two new pathways, project management, and financial.

i. 2 Bids for Financing – recommended we go with David Robertson, he’s handled about 2/3rds of all state expansions, he came in a little higher at .6 of 1%. Becky motioned to approve, Juan second, with no opposition, board approved.

b. Curriculum – Juan, Chair requested a list of faculty and positions/subjects from Eulogio.

3. **Executive Director / Principal Report:**

Eulogio Alejandro presented the principal’s report.

a. Assessment Update: All teachers are staying after to provide tutoring help and preparation for end of year testing. This is the first time that all teachers have provided this assistance. 125 students staying after school to prepare.

b. Cultural Lesson Plans: The second lesson plans are due April 30th.

c. Student Enrollment: As of today, our student enrollment is at 538, 541 is our maximum.

d. Waiting List: Kinder registration is closed. 90 kinder students registered. With the expansion 575 students is our maximum, we have 580 students registered.

e. April 20th will be the 10-year Anniversary Celebration. 11 am – 2 pm.

f. Summer Retreat/Strategic Planning: schedule June 22-23rd at the Yarrow in Park City.

4. **Closed Session:** The Board may move into closed session to discuss items allowed under the Utah Open and Public Meetings Law. The Board may take action during the closed session, which will be recorded per the Open Meetings law.
 - a. Juan motion to move to a closed session regarding staff survey results at 6:39pm. Marty second the motion with no opposition, board approved.
 - b. Marty motioned to move back to an open session, Rosie second the motion, with no opposition, board approved to move back to an open session.
5. **Adjourn:** Board meeting adjourned at 7:40 pm, next board meeting scheduled for Tuesday May 14, 2024; 6:00 – 7:30 pm; at Esperanza Elementary.