

# Esperanza Financial Summary As of 1/31/21



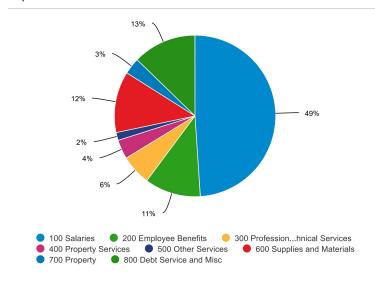
## **Financial Summary**

	Category	YTD Amount	Total Budget	Total Forecast	% Target	% Forecast
Revenue	(3 School categories)					
	1000 Local Revenue	\$11,109	\$56,742	\$33,793	17.2%	32.9%
	3000 State Revenue	\$2,373,575	\$3,978,425	\$4,028,483	58.9%	58.9%
	4000 Federal Revenue	\$259,849	\$648,650	\$926,366	25.8%	28.1%
TOT		\$2,644,533	\$4,683,817	\$4,988,642		
Expense	(8 School categories)					
	100 Salaries	-\$1,269,759	-\$2,206,545	-\$2,218,205	58.0%	57.2%
	200 Employee Benefits	-\$291,496	-\$500,098	-\$510,098	58.2%	57.1%
	300 Professional and Technical Services	-\$156,617	-\$267,523	-\$274,803	60.9%	57.0%
	400 Property Services	-\$89,787	-\$174,500	-\$174,500	58.0%	51.5%
	500 Other Services	-\$19,472	-\$70,985	-\$70,985	57.6%	27.4%
	600 Supplies and Materials	-\$318,030	-\$533,346	-\$556,164	62.4%	57.2%
	700 Property	-\$107,005	-\$124,000	-\$149,022	78.3%	71.8%
	800 Debt Service and Misc	-\$342,865	-\$577,516	-\$577,516	58.0%	59.4%
TOT		-\$2,595,030	-\$4,454,513	-\$4,531,293		
TOT		\$49,503	\$229,304	\$457,349		

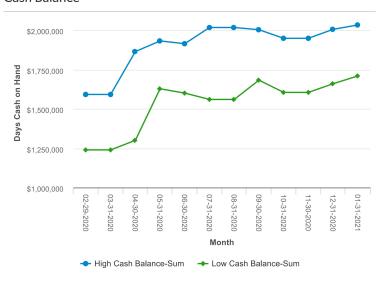
## **Financial Metrics**

Financial Metric	Covenant	Target	Forecast
Net Income		275,000	457,350
Operating Margin		7.2%	9.17
Debt Servic Ratio	e >1.10	1.30	1.84
% Building		20%	11
Unrestricted Days Cash	d >35 Days	134	190

## **Expense Distribution**



#### Cash Balance



#### Revenue vs Expenses



#### **Enrollment Trend**

