Esperanza Financial Summary As of 04/30/20

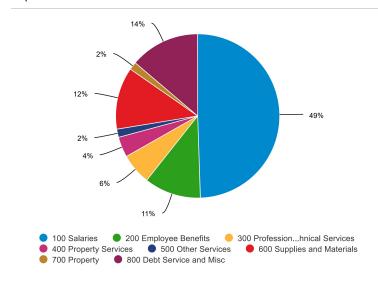
Financial Summary

	Category	YTD Amount	Total Budget	Total Forecast	% Target	% Forecast
Revenue	(3 School categories)					
	1000 Local Revenue	\$46,406	\$104,901	\$59,038	83.0%	78.6%
	3000 State Revenue	\$3,338,832	\$3,833,585	\$3,978,389	83.0%	83.9%
	4000 Federal Revenue	\$620,994	\$499,563	\$712,883	83.0%	87.1%
TOT		\$4,006,233	\$4,438,049	\$4,750,310		
Expense	(8 School categories)					
	100 Salaries	-\$1,814,294	-\$2,127,330	-\$2,157,525	83.0%	84.1%
	200 Employee Benefits	-\$403,053	-\$471,844	-\$488,444	83.0%	82.5%
	300 Professional and Technical Services	-\$201,116	-\$258,453	-\$266,823	83.0%	75.4%
	400 Property Services	-\$132,445	-\$174,500	-\$174,500	83.0%	75.9%
	500 Other Services	-\$60,550	-\$64,606	-\$70,985	83.0%	85.3%
	600 Supplies and Materials	-\$435,426	-\$457,111	-\$533,346	83.0%	81.6%
	700 Property	-\$58,827	-\$61,279	-\$68,336	83.0%	86.1%
	800 Debt Service and Misc	-\$404,510	-\$586,378	-\$600,510	83.0%	67.4%
TOT		-\$3,510,220	-\$4,201,501	-\$4,360,469		
TOT		\$496.013	\$236.548	\$389.841		

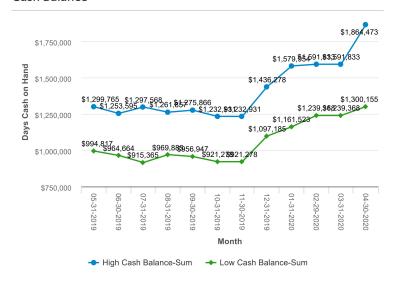
Financial Metrics

	Financial Metric	Covenant	Target	Forecast
10	Net Income		275,000	389,841
00	Operating Margin		7.2%	8.2
00	Debt Service Ratio	>1.15	1.30	1.69
00	% Building		20%	12
00	Days Cash	>60 Days	134	138

Expense Distribution



Cash Balance



Revenue vs Expenses



Enrollment Trend

