

Esperanza Financial Summary As of 4/30/21



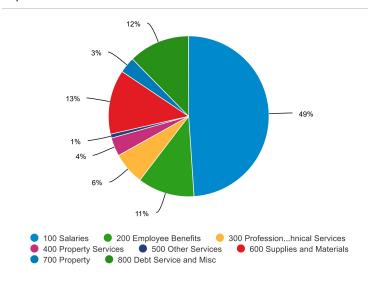
Financial Summary

	Category	YTD Amount	Total Budget	Total Forecast	% Target	% Forecast
Revenue (3 School categories)					
1	1000 Local Revenue	\$16,669	\$56,742	\$21,785	38.1%	76.5%
3	3000 State Revenue	\$3,470,300	\$3,978,425	\$4,109,663	83.1%	84.4%
	4000 Federal Revenue	\$474,459	\$648,650	\$963,668	47.1%	49.2%
TOT		\$3,961,429	\$4,683,817	\$5,095,116		
Expense (8 School categories)					
1	100 Salaries	-\$1,942,150	-\$2,206,545	-\$2,288,645	82.9%	84.9%
2	200 Employee Benefits	-\$437,388	-\$500,098	-\$535,642	83.0%	81.7%
3	300 Professional and Technical Services	-\$234,934	-\$267,523	-\$303,920	84.0%	77.3%
	400 Property Services	-\$116,989	-\$174,500	-\$174,500	83.0%	67.0%
	500 Other Services	-\$30,737	-\$70,985	-\$37,082	81.9%	82.9%
(600 Supplies and Materials	-\$471,414	-\$533,346	-\$607,642	84.1%	77.6%
7	700 Property	-\$115,746	-\$124,000	-\$151,071	80.4%	76.6%
8	300 Debt Service and Misc	-\$481,125	-\$577,516	-\$577,516	83.0%	83.3%
TOT		-\$3,830,483	-\$4,454,513	-\$4,676,018		
TOT		\$130,945	\$229,304	\$419,098		

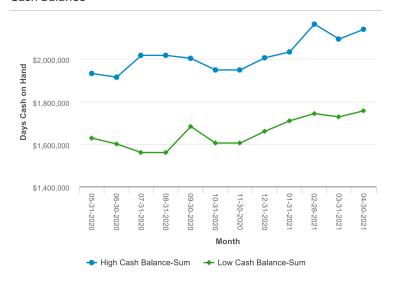
Financial Metrics

Financial Metric	Covenant	Target	Forecast
Net Income		275,000	419,098
Operating Margin		7.2%	8.23
Debt Service Ratio	>1.10	1.30	1.77
% Building		20%	10.7
Unrestricted Days Cash	>35 Days	134	188

Expense Distribution



Cash Balance



Revenue vs Expenses



Enrollment Trend

