Esperanza Financial Summary As of 05/31/20

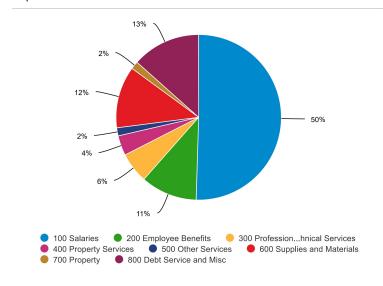
Financial Summary

Category	YTD Amount	Total Budget	Total Forecast	% Target	% Forecast
Revenue (3 School categories)					
1000 Local Revenue	\$58,604	\$104,901	\$59,399	92.0%	98.7%
3000 State Revenue	\$3,668,803	\$3,833,585	\$3,989,281	92.0%	92.0%
4000 Federal Revenue	\$658,785	\$499,563	\$768,292	92.0%	85.7%
тот	\$4,386,192	\$4,438,049	\$4,816,972		
Expense (8 School categories)					
100 Salaries	-\$1,995,307	-\$2,127,330	-\$2,262,487	92.0%	88.2%
200 Employee Benefits	-\$444,305	-\$471,844	-\$494,408	92.0%	89.9%
300 Professional and Technical Services	-\$215,201	-\$258,453	-\$266,969	92.0%	80.6%
400 Property Services	-\$150,155	-\$174,500	-\$174,500	92.0%	86.0%
500 Other Services	-\$61,566	-\$64,606	-\$71,166	92.0%	86.5%
600 Supplies and Materials	-\$455,759	-\$457,111	-\$541,935	92.0%	84.1%
700 Property	-\$59,627	-\$61,279	-\$68,336	92.0%	87.3%
800 Debt Service and Misc	-\$496,078	-\$586,378	-\$600,510	92.0%	82.6%
тот	-\$3,877,999	-\$4,201,501	-\$4,480,311		
TOT	\$508.193	\$236.548	\$336.661		

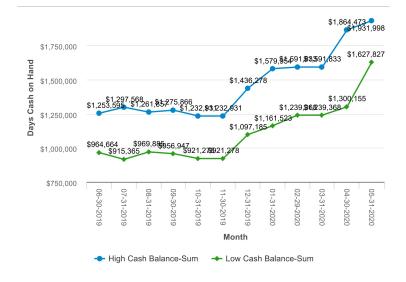
Financial Metrics

	Financial Metric	Covenant	Target	Forecast
00	Net Income		275,000	336,661
00	Operating Margin		7.2%	7
00	Debt Service Ratio	>1.15	1.30	1.59
00	% Building		20%	12
00	Days Cash	>60 Days	134	130

Expense Distribution



Cash Balance



Revenue vs Expenses



Enrollment Trend

