

Esperanza Financial Summary

As of 07/31/20

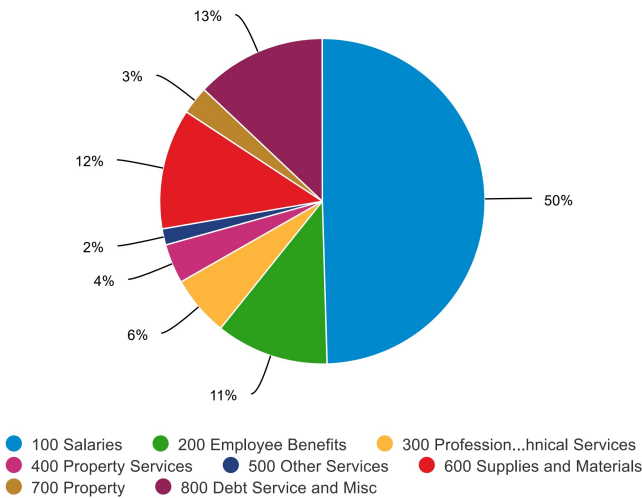
Financial Summary

	Category	YTD Amount	Total Budget	Total Forecast	% Target	% Forecast
Revenue (3 School categories)						
	1000 Local Revenue	\$3,156	\$56,742	\$56,742	8.0%	5.6%
	3000 State Revenue	\$372,622	\$3,978,425	\$4,062,978	8.0%	9.2%
	4000 Federal Revenue		\$648,650	\$648,650	8.0%	
TOT		\$375,778	\$4,683,817	\$4,768,370		
Expense (8 School categories)						
	100 Salaries	-\$182,935	-\$2,206,545	-\$2,206,545	8.0%	8.3%
	200 Employee Benefits	-\$44,399	-\$500,098	-\$500,098	8.0%	8.9%
	300 Professional and Technical Services	-\$15,029	-\$267,523	-\$267,523	8.0%	5.6%
	400 Property Services	-\$12,452	-\$174,500	-\$174,500	8.0%	7.1%
	500 Other Services	-\$425	-\$70,985	-\$70,985	8.0%	0.6%
	600 Supplies and Materials	-\$32,486	-\$533,346	-\$533,346	8.0%	6.1%
	700 Property	-\$17,132	-\$124,000	-\$124,000	8.0%	13.8%
	800 Debt Service and Misc	-\$47,484	-\$577,516	-\$577,516	8.0%	8.2%
TOT		-\$352,343	-\$4,454,513	-\$4,454,513		
TOT		\$23,435	\$229,304	\$313,857		

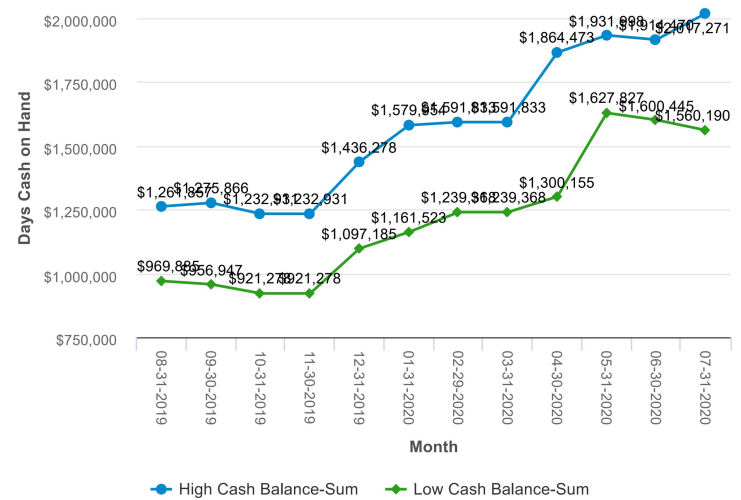
Financial Metrics

	Financial Metric	Covenant	Target	Forecast
	Net Income		275,000	313,857
	Operating Margin		7.2%	6.6
	Debt Service Ratio	>1.15	1.30	1.57
	% Building		20%	11
	Days Cash	>60 Days	134	103

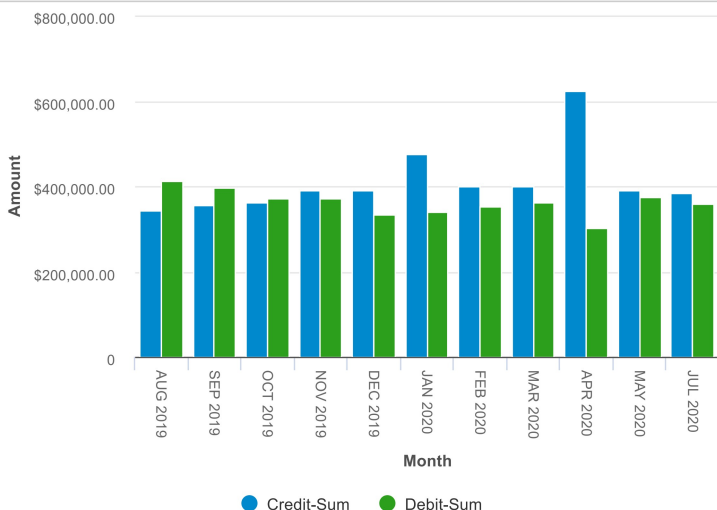
Expense Distribution



Cash Balance



Revenue vs Expenses



Enrollment Trend

