



Esperanza Financial Summary

As of 09/30/20



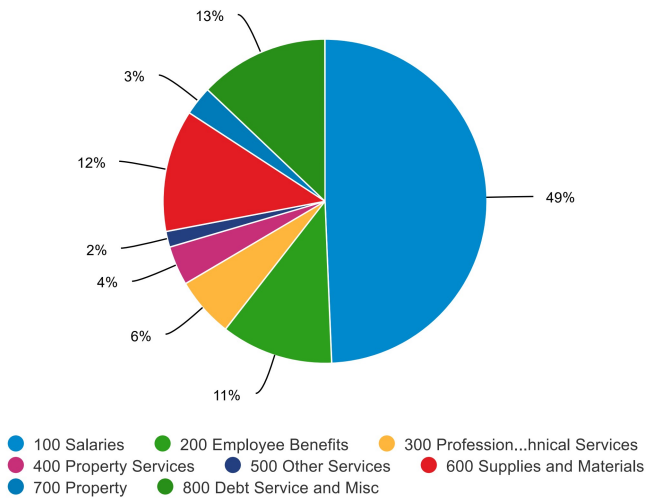
Financial Summary

	Category	YTD Amount	Total Budget	Total Forecast	% Target	% Forecast
Revenue (3 School categories)						
	1000 Local Revenue	\$5,497	\$56,742	\$56,742	25.0%	9.7%
	3000 State Revenue	\$1,008,627	\$3,978,425	\$4,065,402	26.5%	24.8%
	4000 Federal Revenue	\$79,220	\$648,650	\$799,582	25.0%	9.9%
TOT		\$1,093,344	\$4,683,817	\$4,921,726		
Expense (8 School categories)						
	100 Salaries	-\$524,157	-\$2,206,545	-\$2,206,545	25.0%	23.8%
	200 Employee Benefits	-\$125,407	-\$500,098	-\$500,098	25.3%	25.1%
	300 Professional and Technical Services	-\$42,742	-\$267,523	-\$267,523	25.0%	16.0%
	400 Property Services	-\$42,235	-\$174,500	-\$174,500	25.0%	24.2%
	500 Other Services	-\$6,710	-\$70,985	-\$70,985	25.0%	9.5%
	600 Supplies and Materials	-\$172,660	-\$533,346	-\$544,346	30.1%	31.7%
	700 Property	-\$38,357	-\$124,000	-\$129,000	25.0%	29.7%
	800 Debt Service and Misc	-\$147,470	-\$577,516	-\$577,516	25.0%	25.5%
TOT		-\$1,099,737	-\$4,454,513	-\$4,470,513		
TOT		-\$6,393	\$229,304	\$451,213		

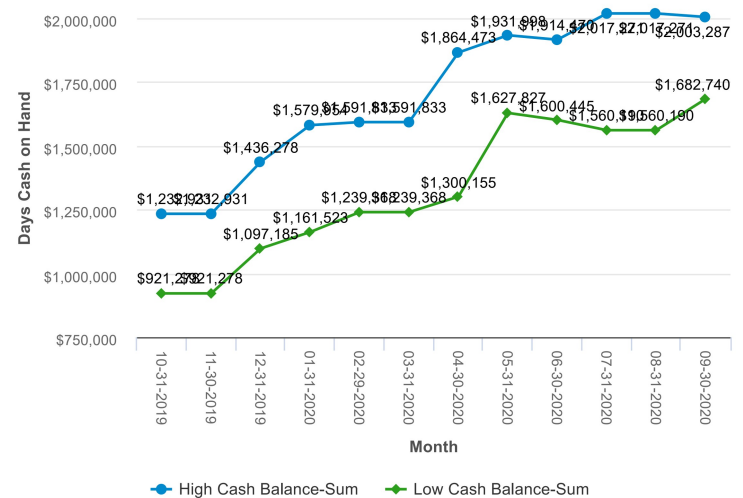
Financial Metrics

Financial Metric	Covenant	Target	Forecast
Net Income		275,000	451,214
Operating Margin		7.2%	9.17
Debt Service Ratio	>1.15	1.30	1.83
% Building		20%	11.1
Days Cash	>60 Days	134	193

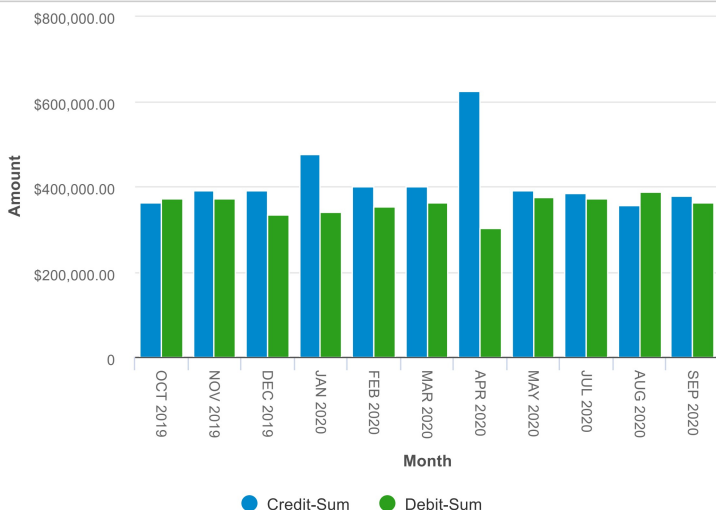
Expense Distribution



Cash Balance



Revenue vs Expenses



Enrollment Trend

