



Esperanza Financial Summary

As of 10/31/20



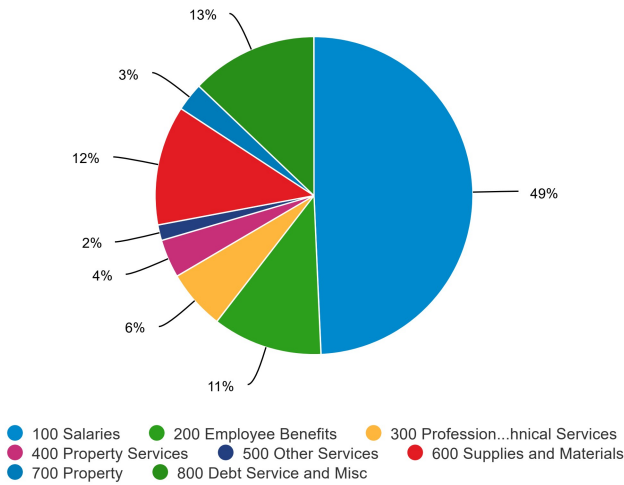
Financial Summary

	Category	YTD Amount	Total Budget	Total Forecast	% Target	% Forecast
Revenue (3 School categories)						
	1000 Local Revenue	\$6,634	\$56,742	\$56,742	0.0%	11.7%
	3000 State Revenue	\$1,363,819	\$3,978,425	\$4,065,402	34.3%	33.5%
	4000 Federal Revenue	\$111,645	\$648,650	\$821,827	10.6%	13.6%
TOT		\$1,482,098	\$4,683,817	\$4,943,971		
Expense (8 School categories)						
	100 Salaries	-\$721,462	-\$2,206,545	-\$2,206,545	33.0%	32.7%
	200 Employee Benefits	-\$169,747	-\$500,098	-\$500,098	33.0%	33.9%
	300 Professional and Technical Services	-\$79,471	-\$267,523	-\$272,503	36.6%	29.2%
	400 Property Services	-\$55,590	-\$174,500	-\$174,500	33.0%	31.9%
	500 Other Services	-\$12,647	-\$70,985	-\$70,985	38.0%	17.8%
	600 Supplies and Materials	-\$213,958	-\$533,346	-\$544,841	40.2%	39.3%
	700 Property	-\$74,261	-\$124,000	-\$129,000	69.1%	57.6%
	800 Debt Service and Misc	-\$194,429	-\$577,516	-\$577,516	33.0%	33.7%
TOT		-\$1,521,565	-\$4,454,513	-\$4,475,988		
TOT		-\$39,467	\$229,304	\$467,983		

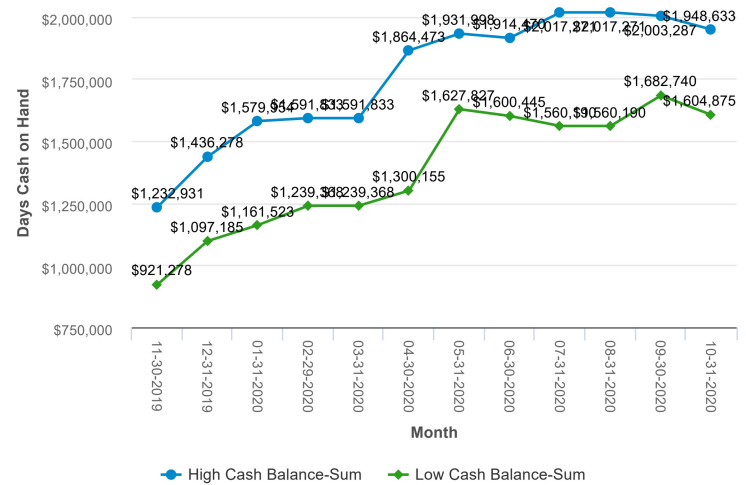
Financial Metrics

	Financial Metric	Covenant	Target	Forecast
	Net Income		275,000	467,984
	Operating Margin		7.2%	9.47
	Debt Service Ratio	>1.10	1.30	1.86
	% Building		20%	11.1
	Unrestricted Days Cash	>35 Days	134	186

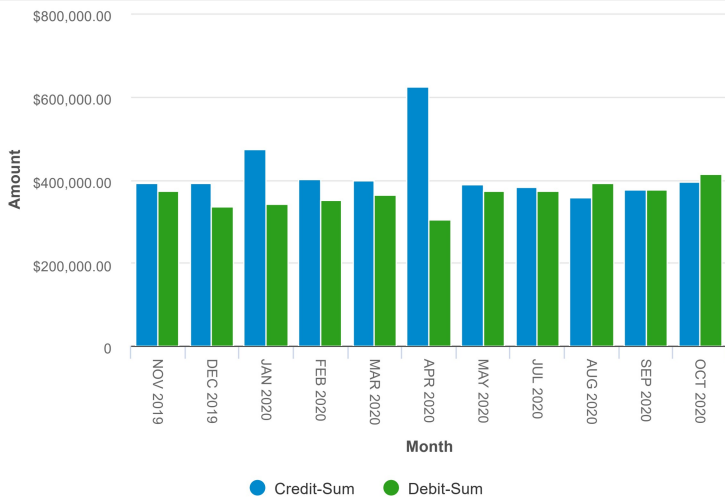
Expense Distribution



Cash Balance



Revenue vs Expenses



Enrollment Trend

