

Esperanza Financial Summary As of 10/31/21



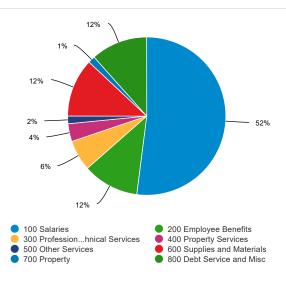
Financial Summary

	Category	YTD Amount	Total Budget	Total Forecast	% Target	% Forecast
Revenue	(3 School categories)					
	1000 Local Revenue	\$6,653	\$37,393	\$37,393	7.9%	17.8%
	3000 State Revenue	\$1,456,213	\$4,235,876	\$4,264,940	32.9%	34.1%
	4000 Federal Revenue	\$77,898	\$1,106,978	\$1,168,829	0.0%	6.7%
TOT		\$1,540,764	\$5,380,247	\$5,471,162		
Expense	(8 School categories)					
	100 Salaries	-\$768,725	-\$2,537,956	-\$2,543,789	31.5%	30.2%
	200 Employee Benefits	-\$167,579	-\$558,341	-\$562,741	33.0%	29.8%
	300 Professional and Technical Services	-\$86,177	-\$307,564	-\$307,564	30.0%	28.0%
	400 Property Services	-\$80,760	-\$178,500	-\$178,500	33.0%	45.2%
	500 Other Services	-\$19,963	-\$75,609	-\$75,609	17.6%	26.4%
	600 Supplies and Materials	-\$218,720	-\$581,006	-\$584,665	31.8%	37.4%
	700 Property	-\$16,808	-\$70,000	-\$70,000	28.3%	24.0%
	800 Debt Service and Misc	-\$199,587	-\$566,988	-\$566,988	31.7%	35.2%
TOT		-\$1,558,317	-\$4,875,964	-\$4,889,856		
TOT		-\$17,554	\$504,283	\$581,306		

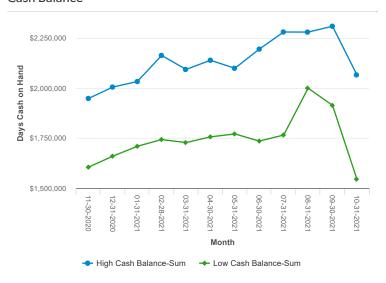
Financial Metrics

Financial Metric	Covenant	Target	Forecast
Net Income		275,000	581,306
Operating Margin		7.2%	10.62
Debt Service Ratio	>1.10	1.30	2.07
% Building		20%	10
Unrestricted Days Cash	>35 Days	134	42

Expense Distribution



Cash Balance



Revenue vs Expenses



Enrollment Trend

