



BOARD MEETING

6:00 – 7:30 PM, Thursday August September 8, 2022

Esperanza School Meeting Room * 4956 W 3500 S, West Valley City, UT 84120

Join Zoom Meeting

MINUTES

Call to order: Phil Shumway, opened the Esperanza Board meeting at 6:10 pm

MEMBERS PRESENT: Marty Banks, Juan Freire, Challengene Nuwan, Phil Shumway and Cody Case

MEMBERS ABSENT: Becky Kemp

OTHERS PRESENT: Eulogio Alejandre (Esperanza Director), Brian Cates (Red Apple), Ari Moreno (Administrative Assistant), Homar Gosain (Vice Principal), Jesse Hyatt, Genesis de la Rosa (Teacher Guests), Jeff Beisinger (Red Apple Representative)

WELCOME & INTRODUCTIONS

1. FINANCIAL REPORT – Brian discussed audit has now begun but no real issue at this point it is still at beginning stages.
 - a. Brian Cates shared the PTIF statements. Brian shared that there was a total of 400K invested in mid-May. The possibility to move an additional 250K to the investment fund was also discussed in the finance meeting. Brian mentioned that last month we had just under 2K in the reinvestment fund for the months of July and August. This amount bugged up to about \$2700.00, about a \$800.00 increase. Brian asked for board members opinions on moving funds from operating account in Zions to PTIF. Phil agreed that if we moved the suggested amount of 250K that would still give us more than enough money to operate without having to dip into those funds. Brian mentioned this is a liquid account so no vote would be needed a paper trail would be sufficient. Phil agreed to email Brian.
 - b. Brian Cates shared a budget summary and explained that we have a healthy budget. Overall, we have a healthy forecast operating margin predicted is at 6.3%. We did have a few line items that were a little over but it is expected at this

time of the year, supplies, tech hardware, facility related expenses etc. Enrollment about 529. Cash balance is healthy and it's trending in the right direction. Enrollment is stable. Not a whole lot of data to show as it is early in the year. Brian mentioned he will have a little more information next month on how the audit is progressing. Phil mentioned state training, Brian mentioned the Fall training will be October 21st 2022.

2. Eulogio Alejandre introduced and turned the time over to our guest Jeff Beisinger (Red Apple Financial) Jeff is in charge of writing grants and puts together any needed plans. He also helped open Esperanza Elementary. Jeff opened by mentioning the application for replication is due November 1st. After that date the State Charter School Board meets in January to review all applicants, they request presentations from the applicant schools and they take a vote. Jeff did mention they have not approved any new charter applications in the last 3 years. Jeff mentioned if they do approve, the school would be opened about 18 months later which would be around Summer of 2024. Jeff also wanted to make it clear that if we do chose to use Red Apple to help with the application process, those services will fall out of the agreement and there will be additional charges for the writing of the charter. Jeff mentioned there will be 2 separate fees involved:
 - a. School Part: This involves the writing of the charter and helping set things up like staffing and agreements.
 - b. The Building Process-This involves finding a potential building.Jeff closed by mentioning that the decision must be made by October 2022.

TEACHER GUEST- Eulogio Alejandre turned the time over to Genesis de la Rosa. Genesis has been with Esperanza since the age of 15. She is now a 5th grade teacher and is excited to introduce novels to her 5th grade curriculum Chains, Number the Stars, Wonder and Tia Lola are some of the titles. Eulogio Alejandre also introduced our new VP Homar Gosain. Homar has been with Esperanza for 3 years and has been and educator for 25 years.

ADDITIONAL ITEMS: Board member Juan Freire asked about salary table and how adjustments can be made to teacher salaries in order to acknowledge outside teaching experience. He proposed a retroactive salary adjustment for last year and an adjustment starting this year. The board agreed that this item will be discussed at the next board meeting with more information on how this could be addressed.

ACTION ITEM

1. Review and approve Minutes- August minutes were reviewed, Marty motioned to pass Challenge second, motion passed.
2. Review/approve LEA Teacher License – Eulogio Alejandre introduced all teachers requesting LEA license:
 - Blanca Gosain- has a Mexican license
 - Isaac Camacho- needs teacher license

Andrea Batalla- In the process of getting her professional license from Weber State University.

Danishka Rivera- Has a Bachelor's degree and is working on license.

Cody Case asked if the State of Utah has any restrictions. Eulogio Alejandre confirmed there are no restrictions all LEA licenses can be approved by board. The only thing the state requires is for each mentee to have a mentor for 3 years. The first year the mentee will meet with mentor four times, second year two times and third and final year not necessary but can be once a month. Eulogio Alejandre mentioned SLCC can provide the training to meet requirements. Cody Case proposed a report at the end of the school year to inform the board on the status.

Cody Case moved to issue an LEA license to: Blanca Gosain, Juan Freire seconded motion. Motion passed

Cody Case moved to issue an LEA license to: Isaac Camacho, Juan Freire seconded motion. Motion passed

Cody Case moved to issue an LEA license to: Andrea Batalla, Juan Freire seconded motion. Motion passed.

Cody Case moved to issue an LEA license to: Danishka Rivera, Juan Freire seconded motion. Motion passed.

3. Review and approve Cleaning Proposal –
 - a. Pro Remodels: Current company is requesting 8K a month. Current amount is 5K
 - b. M&P Services LLC new proposal: is requesting 6K a month.Eulogio Alejandre mentioned the cleaning agreement is the same deal for both proposals. RFB summer remodeling is separate bid.
Marty Bank proposed for Eulogio to approach current company Pro remodels to consider 7K to maintain his services in appreciation to years served. Marty Banks moved to request that principal approach Pro Remodels to accept a 7K monthly amount in appreciation to the years served however, if he declines the proposed amount Esperanza Elementary will go with second proposal. Challenge second, motion passed.

Esperanza Vision Discussion

1. Review old action items-

Cody Case requested next meeting to look at any notes taken from Strategic Planning.

DISCUSSION/INFORMATION ITEMS

1. Executive Director/Principal report
 - a. Student Enrollment - Enrollment we have 529 Students enrolled.
 - b. COVID Protocol - Eulogio Alejandre reviewed this year's protocol per state recommendations.
 - c. Testing – Homar Gosain will be in charge of the testing. Homar will provide an update next meeting for BOY results.
 - d. Eulogio requested to start looking for Strategic Planning bids.

2. Set next board meeting October 13, 2022
3. Meeting adjourned at 7:47 pm

ADJOURN

ANNOUNCEMENTS:

Next board meeting –October 13, 2022 * 6:00-7:30 pm, Esperanza Elementary School

DRAFT